AGENDA FOR MEETING OF THE CITY OF KERRVILLE, TEXAS ECONOMIC IMPROVEMENT CORPORATION Monday, August 16, 2010, 4:00 p.m. Kerrville City Hall Council Chambers 800 Junction Highway, Kerrville, Texas

1. CALL TO ORDER

2. INVOCATION

3. VISITORS FORUM

At this time, any person with business not scheduled on the agenda may speak to the corporation. No deliberation or action can be taken on these items because the Open Meetings Act requires an item be posted on an agenda 72 hours before the meeting. Visitors are asked to limit presentations to three minutes.

4. PRESENTATION:

4A. Presentation concerning KEDF report on USDA ARS KBUSLIRL project status. (Overby)

5. APPROVE MINUTES:

5A. July 19, 2010.

6. MONTHLY REPORTS:

- 6A. Monthly financials for July 2010.
- 6B. EIC construction project status.

7. INFORMATION AND DISCUSSION:

- 7A. Update on the recommendation from Patterson and Associates for EIC to set up a separate investment portfolio. (Erwin)
- 7B. Update on Convention Center Review Panel. (Ferguson)
- 7C. Update on Kerrville Economic Development Council. (Pratt)
- 7D. Discussion pertaining to the Lower Colorado River Authority's application to amend its Certificate of Convenience and Necessity.

8. EXECUTIVE SESSION:

The EIC Board reserves the right to discuss any of the above items in executive closed session if they meet the qualifications in Sections 551.071 (consultation with attorney), 551.072 (deliberation regarding real property), 551.073 (deliberation regarding gifts), 551.074 (personnel matters), 551.075, 551.076 (deliberation regarding security devices) or 551.087 (deliberation regarding economic development negotiations) of Chapter 551 of the Government Code of the State of Texas.

The facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this event. Please contact the City Secretary's Office at 830-257-8000 for further information.

I do hereby certify that this notice of meeting was posted on the bulletin board at the city hall of the city of Kerrville, Texas, and said notice was posted on the following date and time: August 12, 2010 at 9:00 a.m. and remained posted continuously for at least 72 hours proceeding the scheduled time of the meeting.

Teri Kinsey

Sections 551.071, 551.072 and 551.087:

 Negotiations with Hunter Equity regarding the construction of a multi-purpose meeting facility for the city of Kerrville.

Sections 551.071, 551.072 and 551.087:

 Economic development grant/loan agreement between Kerr Economic Development Foundation, Inc. and the City of Kerrville, Texas Economic Improvement Corporation (USDA Facility).

9. ACTION ON ITEMS DISCUSSED IN EXECUTIVE SESSION

1	0.	Α	D.	JO	UF	₹N	M	ΕN	IT
---	----	---	----	----	----	----	---	----	----

The facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this event. Please contact the City Secretary's Office at 830-257-8000 for further information.

I do hereby certify that this notice of meeting was posted on the bulletin board at the city hall of the city of Kerrville, Texas, and said notice was posted on the following date and time: <u>August 12, 2010</u> at <u>9:00 a.m.</u> and remained posted continuously for at least 72 hours proceeding the scheduled time of the meeting.

Teri Kinsey
Deputy City Secretary, City of Kerrville, Texas

CITY OF KERRVILLE, TEXAS REGULAR MEETING ECONOMIC IMPROVEMENT CORPORATION

July 19, 2010

On Monday, July 19, 2010, the meeting of the directors of the City of Kerrville, Texas Economic Improvement Corporation, was called to order at 4:00 p.m. by Bill Crumrine, President, in the City Hall Council Chambers, 800 Junction Highway, Kerrville, Texas.

Members Present:

Members Absent:

Bill Crumrine, President Gregg Appel

Jack Pratt, Vice President

Alan Massey, Secretary /Treasurer

Rex Boyland

Warren Ferguson

Robert Miller

Staff Present

Mike Hayes, City Attorney
Mike Erwin, Director of Finance
Mindy Wendele, Director of Business Programs
Mike Wellborn, Director of Engineering
Teri Kinsey, Administrative Assistant to City Secretary

2. INVOCATION:

Given by President Bill Crumrine.

3. VISITORS FORUM:

Nobody spoke during the visitor's forum.

4. APPROVE MINUTES:

4A. June 21, 2010

Mr. Pratt moved to accept the minutes of the June 21, 2010 meeting; Mr. Ferguson seconded, motion passed 6-0.

5. MONTHLY REPORTS:

5A. Monthly financials for June 2010

Mike Erwin presented the June 2010 financials. Mr. Pratt moved to accept the financials as presented; Mr. Boyland seconded; motion passed 6-0.

5B. EIC construction project status

Mike Wellborn presented the July 2010 construction project status report. The construction report was accepted by consensus.

6. CONSIDERATION AND POSSIBLE ACTION:

6A. Consider and approve the FY11 budget

Mr. Erwin presented the Board with a spreadsheet of the FY11 proposed budget.

Administrative:

•\$505,000

Transfer to debt service

\$75,000

Administrative fee

•\$225,000

Kerr Economic Development Corporation

Business Development/Category I

•\$131,000

KEDF/USDA Project

•\$50,000

Commercial Improvement Program

•\$600,000

Unspecified

Quality of Life/Category II

•\$82,000

Unspecified

Public Infrastructure/Category III

•\$82,000

Unspecified Projects

Contingency

•\$500,000

Mr. Ferguson moved to approve the FY2011 budget as presented; Mr. Pratt seconded; motion passed 6-0.

The Board reiterated that these numbers are proposed and that EIC is not bound by them.

7. INFORMATION AND DISCUSSION:

7A. Review of by-laws, procedures of board, officers and administrative services.

The Board discussed appointing Mike Erwin or the City of Kerrville as assistant treasurer in the FY11 administrative contract noting that the Attorney General required EIC to sign their own checks and have a separate account; this would fulfill any legal requirements by the Attorney General.

Mr. Hayes explained that the 4B tax fund was governed by many laws and requirements and that the City Council had final control of EIC funds under state law and as acknowledged by the Attorney General. The Board should have knowledge of how the funds were being spent, but questioned how much involvement the Board wished to have. If more Board involvement was desired, he suggested amending the administrative service agreement with the city. The consensus of the Board was not to make changes at this time.

The Board questioned as to when a motion and vote were required or when an item could be approved by consensus. Mr. Hayes explained that a motion is more formal; if there were any questions as to the decision of the Board, the minutes would reflect a defined answer, but it basically lies with the Board and what they feel comfortable with.

Ms. Wendele reviewed the proper procedure to place an item(s) on the agenda as described in the Board and Procedural Rules.

7B. Review of the resolution establishing a Contingency Fund Policy. (Miller)

Board consensus was that the contingency fund was established as a reserve fund to cover costs for a project that was deemed economically beneficial, when other funds had been exhausted.

7C. Update on Multi Purpose Meeting Facility. (Ferguson)

Item deferred to executive session.

7D. Update on the Kerr Economic Development Corporation. (Pratt)

A presentation will be held on July 29, 2010, to introduce the new governing body of the Kerrville Economic Development Corporation.

8. EXECUTIVE SESSION:

Mr. Ferguson moved that the Economic Improvement Corporation go into executive closed session under sections 551.071 (consultation with attorney), 551.072 (deliberation regarding real property), and 551.087 (deliberation regarding economic development negotiations) of Chapter 551 of the Government Code of the State of Texas; Mr. Boyland seconded; motion passed 6-0 to discuss the following matter:

Sections 551.071, 551.072 and 551.087:

 Negotiations with Hunter Equity regarding the construction of a multi-purpose meeting facility for the city of Kerrville.

At 5:23 p.m. the regular meeting recessed and the Board went into executive closed session at 5:24 p.m. At 6:27 p.m.; the executive closed session recessed and the Board returned to open session at 6:28 p.m. The chairman announced that no action had been taken in executive session.

9. ACTION ON ITEMS DISCUSSED IN EXECUTIVE SESSION:

None

10. ADJOURNMENT:

Mr. Pratt moved to adjourn the meeting; Mr. Boyland seconded; motion passed 6-0. The meeting adjourned at 6:32 PM.

APPROVED: August 16, 2010	
Bill Crumrine	Teri Kinsey
President	Admin. Assist. to the City Secretary

City of Kerrville Economic Improvement Corporation Sales Tax Improvement Fund - Revenue and Expense Statement For the month ending July 31, 2010

Annual Budget Current Period Y-T-D Actual

% of Budget Budget Balance

BEGINNING CASH BALANCE	\$	1,098,201			\$	1,098,201				
DEVENUE.										
REVENUE: Sales and Use Tax	\$	2,562,000	\$	179,622	\$	1,835,959		71.66%	\$	726,041
Interest	\$	45,000	\$	-,,,,	\$	18,707		41.57%		26,293
TOTAL REVENUE	\$	2,607,000	\$	179,622	\$	1,854,666		71.14%	\$	752,334
	-									
		15.1	~			F-D Actual &		(- CD - 1 I	n	J D. J
EXPENDITURES:	Aı	mual Budget	Ci	irrent Period	Ei	eumbrance	%	of Budget	Ви	dget Balance
Administrative										
Supplies	\$	-	\$	-	\$	32		•	\$	(32)
Transfer to Debt Service Fund	\$ \$	505,000	\$	42,083	\$	420,833		83.33%		84,167
Kerrville Economic Development Foundation		25,000	٨	(0.00	Á	60 -00		100.00%		25,000
Administrative Services Fee	<u>\$</u> \$	75,000	\$ \$	6,250	\$	62,500 483,365		83.33% 79.90%		12,500 121,635
Total Administrative	٥	605,000	Ģ	48,333	۹	403,305		/9.90%	Ų	121,033
Category I - Business Development								•		
KEDF/USDA Project	\$	33,262			\$	33,262		100.00% 100.00%	-	-
Commercial Improve Pilot Program	\$ _\$	100,000	\$ \$	100,000	\$ \$	100,000 20		0.00%	-	1,033,718
Unspecified Total Category I	- \$	1,033,738	\$	100,000	\$	133,282		100.00%		1,033,718
Total Category I	Ÿ	1,107,000	٧	100,000	*	-00,-0-			,	-1-0017
Category II - Quality of Life		0.55	٨		٨	050 000		100.00%	ė	
Schreiner University Project	\$	250,000 150,000	\$ \$	150,000	\$ \$	250,000 150,000		100.00%	-	-
Hill Country Home Opportunity Program Category II Unspecified	\$ _\$_	50,000	Ģ	150,000	Ą	150,000		0.00%	-	50,000
Total Category II	\$	450,000	\$	150,000	\$	400,000		88.89%	····	50,000
	,			• ,						
Category III - Public Infrastructure		0						0.009/	٠	1 001 000
Unspecified Projects	<u>\$</u> \$	1,321,038 1,321,038	\$	_	\$			0.00%		1,321,038 1,321,038
Total Category III	Ą	1,321,030	Ą	_	Ÿ			0.0070	٧	1,021,000
Contingency	\$	400,000						0.00%	\$	400,000
TOTAL EXPENDITURES	\$	3,943,038	\$	298,333	\$	1,016,647		25.78%	\$	2,926,391
NET REVENUES TO EXPENDITURES	\$	(1,336,038)	\$	(118,711)	\$	838,019				
						1				
ENDING CACH DALANCE, Inheat coto	\$	Budget (237,837)			\$	Actual 1,936,220				
ENDING CASH BALANCE: July 31, 2010	Ģ	(23/,03/)			Ą	1,930,220				
		Pro For								
		2010	'III è	2011		2012		2013		2014
Beginning Cash Balance Revenue	\$	1,098,201	\$		\$	2,032,887	\$	3,392,337	\$	4,773,500
Sales Tax	\$	2,250,000	\$	2,250,000	\$	2,272,500	\$	2,295,225	\$	2,318,177
Interest	\$	24,000	\$	24,000	\$	25,200	\$	26,460	\$	27,783
Total Revenue	\$	2,274,000	\$	2,274,000	\$	2,297,700	\$	2,321,685	\$	2,345,960
Expense										
KEDF-USDA	\$	33,262	\$	131,000	\$ \$	131,000	\$ \$	131,000	\$ \$	32,000
Kerr Economic Dev. Foundation	\$ \$	25,000 250,000	\$ \$	-	\$	-	\$	-	э \$	-
Schreiner University Promo (ED Gov)	\$	225,000	\$	225,000	\$	227,250	\$	229,523	\$	231,818
Adminstrative Services-City	\$	75,000	\$	75,000	\$	75,000	\$	75,000	\$	75,000
Home Opportunity Program	\$	150,000								
Commercial Improvement Program	\$	100,000	\$	50,000	^		٨		٠	
Other/Unspecified Debt Service Transfer	\$ \$	52 505,000	\$ \$	1,264,000 505,000	\$ \$	505,000	\$ \$	505,000	\$ \$	178,500
Dept Service Transfer	\$	1,363,314	\$ \$	2,250,000	\$	938,250	\$	940,523	\$	517,318
	Ÿ	4-010-01-4	Ÿ	,-,,-,,-,,	*	70-7-0 ⁻				
Revenue over Expense	\$	910,686	\$	24,000	\$	1,359,450	\$	1,381,163	\$	1,828,643
Ending Cash Balance	\$	2,008,887	\$	2,032,887	\$	3,392,337	\$	4,773,500	\$	6,602,143

CITY OF KERRVILLE Economic Improvement Corporation Sales Tax Debt Service Fund Revenue and Expense Statement For the month ending July 31, 2010

		Annual Budget	Current Period	Y-	T-D Actual	% of Budget		Budget Balance
BEGINNING CASH BALANCE	\$	314,120		\$	314,120	<u> </u>		
REVENUE:								
Transfer from Sales Tax Improvement Fund Return of Equity - Park Lane Extension	\$ \$	505,000 -	\$ 42,083	\$ \$	420,833 91,016	83.33% 100.00%		84,167 (91,016)
TOTAL REVENUE	\$	505,000	\$ 42,083	\$	511,849	101.36%	\$	(6,849)
		Annual	Current					Budget
		Budget	 Period	Y-	T-D Actual	% of Budget		Balance
EXPENDITURES:								
Series 1999 Sales Tax Bond Debt Service	\$	405,000	\$ -	\$	405,000	100%		-
Series 1999 Sales Tax Bond Interest Expense	\$	92,539	\$ -	\$	50,775	55%		41,764
Paying Agent Fees	\$	1,000	\$ -	\$	1,000	100%	\$	-
First Southwest Continuing Disclosure Fee	\$		\$ -			-	<u>\$</u>	
TOTAL EXPENDITURES	\$	498,539	\$ -	\$	456,775	91.62%	\$	41,764
		Budget			Actual			
ENDING CASH BALANCE: July 31, 2010	\$	320,581		\$	369,194			

	 ro Form	 ~~~		2010		0040		0011
	2010	2011	_	2012	_	2013	_	2014
Beginning Cash Balance	\$ 314,120	\$ 317,081	\$	318,722	\$	320,156	\$	322,408
Revenue								
Transfer from Sales Tax ImprovementFund	\$ 505,000	\$ 505,000	\$	505,000	\$	505,000	\$	178,500
Total Revenue	\$ 505,000	\$ 505,000	\$	505,000	\$	505,000	\$	178,500
Exepnditures:								
Series 1999 Sales Tax Bond Debt Principal	\$ 405,000	\$ 425,000	\$	445,000	\$	465,000	\$	485,000
Series 1999 Sales Tax Bond Debt Interest	\$ 92,539	\$ 73,859	\$	54,066	\$	33,248	\$	11,276
Paging Agent Fees	\$ 1,000	\$ 1,000	\$	1,000	\$	1,000	\$	1,000
Continuing Disclosure Fee	\$ 3,500	\$ 3,500	\$	3,500	\$	3,500	\$	3,500
J	\$ 502,039	\$ 503,359	\$	503,566	\$	502,748	\$	500,776
Revenue over expenditures	\$ 2,961	\$ 1,641	\$	1,434	\$	2,252	\$	(322,276
Ending Cash Balance	\$ 317,081	\$ 318,722	\$	320,156	\$	322,408	\$	132

CITY OF KERRVILLE Ecomonic Improvement Corporation EIC Captital Projects Fund

sh Balance as of July 1, 2010			\$ 2,872,152
Revenues:			
None	\$	-	
Total Revenues/Transfer In	\$	250,000	
Expenses:			
Services			
Special Services			
Town Creek Sanitary System			
Harper Road Utility Extension	\$\$	4,350	
	\$	4,350	
Capital Outlay			
Land			
Salvation Army Center			
Water System			
Capital Outlay Total	\$	-	
Total Expenses	\$	4,350	
Revenue Over (Under) Expenditures			\$ 245,650
ling Cash Balance as of July 31, 2010			\$ 3,117,802

CITY OF KERRVILLE Economic Improvement Corporation Sales Tax Improvement Capital Projects Fund

Project Status Summary For the month ending July 31, 2010

			EIC Funding					Project		<u>—</u>	EIC Future	
YEAR(S)		Funding	Agreement	EIC Funded	Non-EIC		_	Expenses to	Project		Allocation	
FUNDED	PROJECTS	Agreement	Commitment	To Date	Funding	Total Funded	nded	Date	Balance	 8	Balance	% Complete
2004/05	2004/05 Town Creek Sewer	FA 2004-06	\$ 492,657	\$ 492,657	\$ 684,630	↔	1,177,287 \$	1,125,827	es.	51,460 \$	1	Close June '10
2004/05	2004/05 Holdsworth Drive	FA 2004-07	\$ 1,000,000	\$ 1,000,000	\$ 3,500,396	\$	4,500,396	4,491,208	↔	9,188 \$	•	
2006/07	Harper Highway Utility Extension	FA 2008-013	\$ 2,850,000	\$ 2,850,000	\$ 100,000	000,026,000	\$ 000,	235,141	\$ 2.71	2,714,859 \$	ı	Bidding
2007/08	2007/08 Salvation Army Kroc Center	FA 2008-011	\$ 500,000	\$ 500,000		\$ 200	\$ 000,000	417,931	*	82,069 \$	1	Final Checklist
2008/09	2008/09 Hill Country Shooting Sports Center		\$ 300,000	300,000		\$ 300	\$ 000,008	300,005	↔	\$ (2)	ŧ	N/A
2008/09	2008/09 Alamo Workforce		\$ 109,887	\$ 109,887		501 \$	\$ 288,601	108,394	es.	1,493 \$	0	N/A
2008/09	2008/09 KEDF USDA Payment*	FA 2008-08	\$ 525,000	\$ 96,968		66 \$	\$ 896,66	896,66	*	(o)	425,032	N/A
2009/10	2009/10 Hill Country Home Opportunity		\$ 150,000	\$ 1,50,000		\$ 150	\$ 000,051	•	\$ 150	\$ 000,051	-	
2009/10	2009/10 Commercial Improvement Program		\$ 100,000	\$ 100,000		001 \$	\$ 000,001	•	\$ 100	\$ 000,001	ı	
TOTALS			\$ 6,027,544		\$ 4,285,02	5 \$ 9,887,	538 \$	\$ 4,285,026 \$ 9,887,538 \$ 6,778,474 \$ 3,109,064 \$ 425,032	\$ 3,109	,064 \$	425,032	

* Funding moved as payment becomes due

8,738

s)

\$ 3,117,802

Cash Balance on 7/31/2010:

Unallocated cash available:

007

BOND MATURITY SCHEDULE EIC - SALES TAX REVENUE BONDS SERIES 1999 \$5,350,000

Year Ending Sep 30	Principal	Interest	Total	Balance of Principal
2000	\$ 160,000	\$ 336,050	\$ 496,050	\$ 5,190,000
2001	\$ 275,000	\$ 220,566	\$ 495,566	\$ 4,915,000
2002	\$ 290,000	\$ 208,560	\$ 498,560	\$ 4,625,000
2003	\$ 300,000	\$ 196,023	\$ 496,023	\$ 4,325,000
2004	\$ 315,000	\$ 182,954	\$ 497,954	\$ 4,010,000
2005	\$ 330,000	\$ 169,578	\$ 499,578	\$ 3,680,000
2006	\$ 340,000	\$ 155,925	\$ 495,925	\$ 3,340,000
2007	\$ 355,000	\$ 141,500	\$ 496,500	\$ 2,985,000
2008	\$ 370,000	\$ 126,183	\$ 496,183	\$ 2,615,000
2009	\$ 390,000	\$ 109,935	\$ 499,935	\$ 2,225,000
2010	\$ 405,000	\$ 92,539	\$ 497,539	\$ 1,820,000
2011	\$ 425,000	\$ 73,859	\$ 498,859	\$ 1,395,000
2012	\$ 445,000	\$ 54,066	\$ 499,066	\$ 950,000
2013	\$ 465,000	\$ 33,248	\$ 498,248	\$ 485,000
2014	\$ 485,000	\$ 11,276	\$ 496,276	\$ -
Total	\$ 5,350,000	\$ 2,112,262	\$ 7,462,262	

CITY OF KERRVILLE Economic Improvement Corporation SALES TAX REVENUE ANALYSIS

	Ac	sctual FY		Actual	FY	Actual			Approved	Actual	ıal FY		FY 10 Proj v. FY	% of Budget
Month		\ 0		8 S			6 0		FY 10		10		10 Actual	Variance
October	↔	184,785	⇔	194	194,330	↔	195,050	↔	195,831	↔	179,735	↔	(16,096)	-8.22%
November	↔	204,940	↔	219	219,398	↔	218,565	↔	219,201	↔	188,879	↔	(30,322)	-13.83%
December	↔	189,001	49	195	195,398	↔	202,043	↔	200,130	↔	170,981	↔	(29,149)	-14.56%
January	↔	184,529	↔	187	187,236	↔	190,881	↔	193,510	↔	170,645	↔	(22,865)	-11.82%
February	↔	246,363	↔		251,426	↔	239,208	↔	258,118	↔	236,837	↔	(21,281)	-8.24%
March	↔	165,161	\$ >	194	194,946	↔	200,569	↔	193,990	↔	163,136	↔	(30,854)	-15.91%
April	↔	166,504	↔	168	168,423	↔	259,861	↔	201,624	↔	160,461	↔	(41,163)	-20.42%
May	↔	233,625	₩	234	234,014	↔	228,262	↔	242,877	↔	203,235	↔	(39,642)	-16.32%
June	↔	182,280	↔	193	193,637	↔	181,835	↔	194,493	↔	182,429	↔	(12,064)	-6.20%
July	↔	196,384	₩	200	200,625	↔	183,253	()	201,857	↔	179,622	↔	(22,235)	-11.02%
August	↔	221,781	₩.	3230	230,443	↔	219,318	↔	235,664					
September	↔	228,600	↔	213	213,253	\$	189,718	↔	224,705					
Total	(})	2,403,953	•	3,483,129	621,	()	2,508,562	()	2,562,000	\$	1,835,959	÷	(265,672)	-12.64%



City of Kerrville

Director of Engineering 800 Junction Highway Kerrville, Texas 78028-5069 830.792.8310 (O) 830.896.8793 (F) mike.wellborn@kerrvilletx.gov

MEMORANDUM

TO:

EIC Board

FROM:

Michael Wellborn, P.E., Director of Engineering

DATE:

August 12, 2010

SUBJECT: End of July CIP Update for EIC Funded Projects

<u>Town Creek Sanitary Sewer Extension</u> (\$592,657.00) – Project has been completed and accepted by the City of Kerrville. Expenses for this project totaled \$1,125,826.54. The project account closure process has been initiated.

Harper Road Utility Extension (\$2,850,000.00) – The project construction contract was awarded to Nelson Lewis, Inc. in an amount not to exceed \$2,520,564.00 on June 22, 2010. Notice to proceed letter issue August 2, 2010. In addition to the construction contract, City Council awarded a separate contract to Raba Kistner Consultants, Inc to perform the required material testing for the project. The contract with the consultant is a not to exceed contract in an amount of \$67,840.00. Construction has commenced and is slated for completion in February 2011.

Salvation Army Kroc Center Site Work & Drainage Improvements (\$570,000.00) – This project consists of constructing retaining walls, side walks, walking trails, fencing, replacement of sanitary sewer and other associated improvements related to the Salvation Army Kroc Center including site preparation, grading and drainage. The construction contract was awarded to Yantis Company (Contractor) during the May 12, 2009 City Council meeting in the amount of \$1,119,735.75. On June 8, 2010, Council authorized the increase of the Yantis Contract to the amount of \$1,173,959.55 and authorized the release of the remainder funds in the amount of \$44,317.46 to cover change orders. A final walk-thru has been performed for this project and the Contractor is completing required final stabilization.